## **BURLINGAME AYSO BOARD MEETING MINUTES - Final**

**DATE:** March 11, 2025, 7:30pm-9:00pm

**LOCATION:** Burlingame Rec Center

**PREPARED BY:** Nick Skelton

## Attendees (in black; absent in gray):

- Jamie Russo, RC
- Alex Wong, Treasurer
- Duff Beach, Coach Trainer
- Andrew Haskell, Coach Admin
- Todd Weller, Ref Admin
- Ben Wylie, Ref equipment
- Adam Glass, Registrar
- Yohan Hartanto, Equipment Coordinator
- Thad Gavin Regional Coach Admin
- Jim Brogan, Safety Director
- Jacquie Haggerty, CVPA
- Bill Clifford, Webmaster
- Greg Bell, Marketing
- Nick Skelton, Secretary
- David Hackos, Fields Coordinator)
- John Paulsen Winter Select Coordinator

- Duff Beach, U16/18 DC
- Mark Wilson, U14B DC
- Neil Chalasini, U14G DC
- Mark Wilson, U12B DC
- Neil Chalasini, U12G DC
- Christina Tsui, U10 DC
- Hannah Osinski (non voting), U10 DC
- Andrea Harzstark, U10 DC
- Gretchen Kindberg, 10UDC
- Christine Brown, U7/8 DC
- Doug Mitarotonda, U7/8U DC
- Eric Pan, U4/5/6 coordinator
- Lorie Rakstins, U4/5/6 coordinator
- Jean Gordon, U4/5/6 coordinator
- Arijs Rakstins Fields
- Neil Mehta
- Rick Sandor
- TBD, PhotoDay
- 1. Call to Order meeting called to order at 7:33 pm; attendees as listed above.

Discussion topics can be found here.

Minutes from last meeting can be found here

- a. New board members helping out Chistina on U10DC
  - i. Hanna Osinski WCA coach and wants to help out on the board!
  - ii. Andrea Harzstark long time AYSO parent
- 2. RC Reminders, updates and hot topics
  - a. Approval of February meeting minutes. Proposed by LR; seconded by JG approved by all in attendance.
- 3. Registrar (JG + AG)

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- 4. Coach Admin (AH)
  - a. no update
- 5. DC reports
  - a. U16/U19 (AG)
    - i. no update

- b. U14 (NC)
  - i. no update
- c. U12
  - i. solid 6 girls, 5 boys coaching teams, currently at 44/64 respectively
  - ii. Gretchen sent email to last year's first year 12U and second year 10U coaches, one response.
  - iii. Neel will confirm with current volunteer coaches about who they want to coach with.
- d. U10
  - i. no update
- e. U8/7
  - i. no update
- f. U4/5/6
  - i. no update
- 6. Treasurer's Update (AW)
  - a. Notes about Preliminary budget for board members to provide input
    - i. Fall season only (does not include winter and spring seasons)
    - ii. Burlingame have increased fees for non-resident participants
    - iii. Assume same number of teams as last year
    - iv. Income = players \* average reg fee (assuming no sponsorship)
    - v. Expenses
      - 1. uniforms: TG to check price has not changed (likely ~\$70)
      - 2. fields expenses: check with DH
      - 3. programming (AYSO fees, field equipment; volunteer appreciation; marketing, UK Coaches, WCA coaches; AYSO 50th anniversary celebration)
  - b. Need to file the budget with National in May
  - c. Propose to complete budget early to set Reg fees and complete registration early
  - d. Current numbers indicate \$40 short per player
  - e. discussion
    - i. LR: Would be happy with \$250 registration fee still value for money (e.g BSC) and needed for a good program
    - ii. AG: typically ~100 scholarship fees per year
    - iii. DM: anniversary is a one time expense don't cover with reg fees
    - iv. DM do we need to do Stanford game and anniversary celebration
    - v. AW: could offer stanford tickets at a discount
    - vi. JG: do we still want an early bird discount? \$20 in 2024
      - 1. JR: yes, important tool to get people to sign up. Could reduce discount.
    - vii. Many on call favored a smaller increase in fees (~\$20).
    - viii. Propose to increase prices by \$20 to get final prices Burlingame residents \$280 and \$370 for non-resident and provide a \$50 early bird discount to both (early bird period to be determined later)
      - 1. DM proposed the above registration fees, AH seconds; all present approved.
    - ix. Board also discussed introducing a "late registration fee" after a certain date the registration team to decide on date. In communications to parents, JR to indicate that there will be a price increase after the defined date but not say what that increase will be. We will finalize the fee at the next board meeting.
- 7. Ref report (TW & RS)
  - a. no update
- 8. Equipment (YH)
  - a. No updates
- 9. Field Prep (LR+AR)
  - a. No update

- 10. Safety (JB)
  - a. No update
- 11. Website (BC)
  - a. No update
- 12. Field Coordination (DH + AG + JR)
  - a. no update
- 13. Non-Fall Season (JP)
  - a. No Update
- 14. AOB
  - a. no update this month

MEETING END at 9:10 PM.